



# Essential DNS: Member Benefits Guide

DOCTORS NOVA SCOTIA | 2021



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## Welcome to Doctors Nova Scotia

**D**octors Nova Scotia (DNS) is dedicated to helping physicians thrive and have a positive impact on their patients' lives, at an individual and system level. The association works with all partners in health-care delivery to ensure that physicians can provide quality patient care and the province can recruit and retain physicians into the future.

Whether you are just starting your medical education, are already practising medicine in Nova Scotia or are an established physician relocating from another province or country, you will find a home in our association. We are here to support you personally and professionally.

In addition to negotiating physician remuneration with the province, DNS also provides a wide range of member benefits and services. We offer our members a comprehensive health and dental plan, life and disability insurance, and parental leave.

We provide programs for physicians in every stage of their career. The Physician Advisory Team gives physicians on-the-ground practice support; the Physician Leadership and Development Program helps physicians hone their leadership skills; and the Professional Support Program offers confidential support to physicians facing personal or professional challenges. We also offer support with e-health initiatives, including electronic medical records and virtual care.

Doctors Nova Scotia can also amplify your voice on issues that matter to you and your community. You can participate in a committee or on the Board of Directors, lending your expertise to strengthen health care across Nova Scotia. Attend our annual general meeting and conference to build connections with colleagues across the province.

Ultimately, our goal is to help you succeed as a physician and build a fulfilling medical career in Nova Scotia.

In the following pages, you'll find more information about the wide variety of benefits and services that are available to you as a member of DNS. If you have questions or concerns, call 902-468-1866 or 1-800-563-3427 (toll-free) to connect with someone who can help.

**Nancy MacCready-Williams**

*CEO, Doctors Nova Scotia*

[nancy.maccready@doctorsns.com](mailto:nancy.maccready@doctorsns.com)

# About Doctors Nova Scotia

## Who we are

The oldest medical association in Canada, Doctors Nova Scotia (DNS) represents more than 3,500 doctors in Nova Scotia, including all practising and retired physicians, residents and medical students. The association is governed by a Board of Directors comprised of physicians elected by their peers. The Board of Directors determines the association's strategic direction and guides its work.

### President

Dr. Heather Johnson is a family physician who has practised in Bridgewater for the past 20 years. Dr. Johnson's first involvement with DNS was as member of the Board of Directors. Over the years, she stepped into other leadership roles within the organization, including the e-Health Committee, the Audit Committee, and the Governance Committee. She also represented DNS on the New MD Funding Committee. Dr. Johnson was also an integral member of the Master Agreement Negotiations Team in 2018–19. Dr. Johnson is also a graduate of the association's inaugural Physician Leadership Development Program, a six-month program which enhances the skills of experienced leaders to influence health system decisions that affect physicians and their patients.

#### Dr. Heather Johnson

902-481-4933  
1-800-563-3427 ext. 4933  
president@doctorsns.com

### CEO

Nancy MacCready-Williams has been CEO of DNS since 2011. She began her career as a lawyer, followed by several progressively more senior roles at the Workers' Compensation Board of Nova Scotia, the last seven years spent as their CEO. Ms. MacCready-Williams obtained her Bachelor of Laws from Dalhousie University in 1989. She also holds a Bachelor of Commerce degree from Saint Mary's University and a Master's in Industrial Relations from Queen's University. In 2013, Ms. MacCready-Williams received her ICD.D designation from the Institute of Corporate Directors. She holds the distinction of being admitted to Atlantic Canada's Top 50 CEO Business Hall of Fame.

#### Nancy MacCready-Williams

902-481-4918  
1-800-563-3427 ext. 4918  
nancy.maccready@doctorsns.com

### MEMBERSHIP DUES

All physicians in Nova Scotia are required to belong to Doctors Nova Scotia. Your annual membership fees support the work of the association and entitle you to access the many benefits and services it provides. These are the most common types of membership.

**Student member:** Paid by the Dalhousie Medical Students' Society

**Resident/fellow members:** Paid by Maritime Resident Doctors

**Full member:** \$1,950

**Retired member:** \$250

For the full list of membership categories and information about dues and payment options, visit [tinyurl.com/DNS-MemberDues](http://tinyurl.com/DNS-MemberDues).

# OUR PURPOSE

*Helping physicians to thrive and have a positive impact on their patients' lives, at an individual and system level.*

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## How we achieve our purpose

Doctors Nova Scotia is the collective voice of physicians in Nova Scotia. On behalf of the province's doctors, the association is committed to working with all partners in health-care delivery to ensure Nova Scotia is positioned to recruit and retain talented and skilled doctors, introduce new and innovative ways to deliver health care, and to continuously look for ways to improve patient care and access.

Doctors Nova Scotia is governed by its Board of Directors, a group of physicians that provides the association with its overall strategic direction.

The 2021–27 Strategic Plan calls on the association to:

- Connect and engage physicians
- Advocate on behalf of physicians
- Serve physicians by providing effective member benefits and services

To serve our members, DNS:

- Negotiates physician remuneration with the provincial government
- Acts as the medical profession's united voice on health-care issues that affect physicians and their patients to the public, health-care stakeholders and the government
- Influences and supports the development of health-care policies
- Offers programs and services to support physicians throughout their career
- Offers a comprehensive package of member benefits and services

## Our commitment to equity, diversity and inclusion in health care

Doctors Nova Scotia sits on and operates in Mi'kma'ki and Unama'ki, the traditional and unceded territories of the Mi'kmaq. At DNS, we honour and respect the Indigenous people of this land. We also know that we have much more to learn and to do to embrace the Calls to Action from the Truth and Reconciliation Commission, especially those related to health care.

Doctors Nova Scotia also acknowledges that African Nova Scotian history goes back more than 400 years. African Nova Scotians have also experienced systemic racism, oppression and colonialization, the consequences of which continue to reverberate today.

Racism against Black and Indigenous people and people of colour is a serious problem in health care, for both patients and providers. Racism is a public health issue, and people who experience racism report receiving poorer health care and ultimately have poorer health outcomes.

Racism in health care is also experienced by health-care providers, including physicians, who are Black, Indigenous or people of colour. One major concern is that health-care institutions are largely governed by white people, even though health-care systems and practices rely on the labour of health-care providers, support staff and researchers who are Black, Indigenous or people of colour.

Doctors Nova Scotia is committed to addressing health inequities in the province's health-care system by working with Indigenous and African Nova Scotian leaders, the medical community, physicians and system partners to disrupt systemic racism, decolonize the health-care system and improve the health-care experiences of Black, Indigenous and people of colour in Nova Scotia. We are all Treaty people. This work will continue to evolve, but has already begun with the following:

- Equity, diversity and inclusion are now a cornerstone of the association's 2021–27 Strategic Plan. A comprehensive EDI framework has been created to support this work.
- Doctors Nova Scotia has included equity, diversity and inclusion training for physicians at the association's last two annual conferences (2020, 2021), and facilitated training sessions for Board and staff members and Sections.
- Doctors Nova Scotia members have formed the Section of Physicians for Indigenous Health, a forum where physicians can share knowledge, experience and training in the unique health challenges faced by Indigenous populations, cultural safety issues and the social determinants of health.

### READ

the Strategic Plan online at [tinyurl.com/DNS-StratPlan-2021-27](https://tinyurl.com/DNS-StratPlan-2021-27)

### READ MORE

*Restoring the Joy in the Practice of Medicine* our physician wellness framework: [tinyurl.com/DNS-RJPM](https://tinyurl.com/DNS-RJPM)

ASSOCIATION  
MÉDICALE  
CANADIENNE



CANADIAN  
MEDICAL  
ASSOCIATION

# TOGETHER, WE CAN DRIVE LASTING CHANGE

Your membership with the Canadian Medical Association matters.

We bring together physicians and medical learners to set a course for improving the health system, health outcomes and medical culture in Canada. And we need your expertise and support to amplify our call for change.



We also continue to be here for you day-to-day in your training and practice, with evidence-based clinical tools, leadership and learning opportunities, and health and wellness supports.

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Now's the time to build a better future for health.  
Will you join us?

[cma.ca/join](https://cma.ca/join)





# What Does Doctors Nova Scotia Do for You?

## Medical Students

**M**edical school is demanding. It can be a challenge to balance studies, extracurricular activities, a part-time job and self-care – not to mention finding time to spend with your family and friends! Doctors Nova Scotia (DNS) is here to help.

**Student reception and welcome gift** – Each year, DNS celebrates first-year medical students at Dalhousie and Nova Scotian students at Université de Sherbrooke at a special reception. Enjoy delicious food and drinks while you mix and mingle with your new colleagues, DNS Board members and DNS staff. Each student in attendance receives a welcome kit that includes a variety of tools for the future, including a stethoscope and reflex hammer.

**Student bursary** – Each year, DNS awards up to six deserving students with \$5,000 bursaries to help fund their medical education. Applications open in September.

DNS awards up to six students with \$5,000 bursaries each year

**Contract support** – Are you considering signing a Return of Service contract? It's a tempting offer, but there are things you should consider before you sign. Contact Kim Oakley, Physician Advisory Team Lead, for advice. *Email kim.oakley@doctorsns.com.*

**Member discounts** – Medical students are eligible for discounted disability insurance rates and free life insurance from OMA Insurance. You're also eligible for group rates on car and home insurance through TD Insurance and discounts on a variety of other products, including cell phone plans, computers and furniture. *Learn more on page 16.*

**Professional Support Program** – This free, confidential, peer-to-peer support program is available to help when you or your family members are experiencing personal or professional problems. Feeling overwhelmed? Having trouble managing stress? Struggling with addiction? *Call 902-468-8215 or 1-855-275-8215 (toll-free) or email professionalsupport@doctorsns.com.*

**Practice opportunities** – It's never too early to start thinking about employment. Keep an eye on our practice opportunities online and in *doctorsNS* magazine to see what kind of jobs are waiting for you.

**Leadership opportunities** – There are several DNS committees that you can join – lend your voice to issues you're passionate about and develop your leadership skills along the way. *Learn more on page 26.*

### DID YOU KNOW?

As Dalhousie Medical School student, your DNS dues are paid by the Dalhousie Medical Student Society.

## Residents

**Y**our school days are behind you, but the learning's not over yet. Doctors Nova Scotia (DNS) can help with contract decisions, parental leave and other issues that might arise when you're a resident. And when it's time to transition to practice, get in touch – it's quick and easy to convert to full membership and to join the association's comprehensive extended health and dental plan.

**Contract support** – Whether you've got a Return of Service contract or you're considering an APP or C/AFP contract after finishing your residency, contact your DNS Physician Advisor for advice and support before you sign. *See page 20.*

**Member discounts** – Medical residents and fellows are eligible for discounted disability insurance rates and free life insurance from OMA Insurance. You're also eligible for group rates on car and home insurance through TD Insurance and discounts on a variety of other products, including cell phone plans, computers and furniture. *See page 16.*

**Professional Support Program** – This free, confidential, peer-to-peer support program is available to help medical students, residents, practising and retired physicians and their family members who are experiencing personal or professional problems. Feeling overwhelmed? Having trouble managing stress? Struggling with addiction? *Call 902-468-8215 or 1-855-275-8215 (toll-free) or email [professionalsupport@doctorsns.com](mailto:professionalsupport@doctorsns.com).*

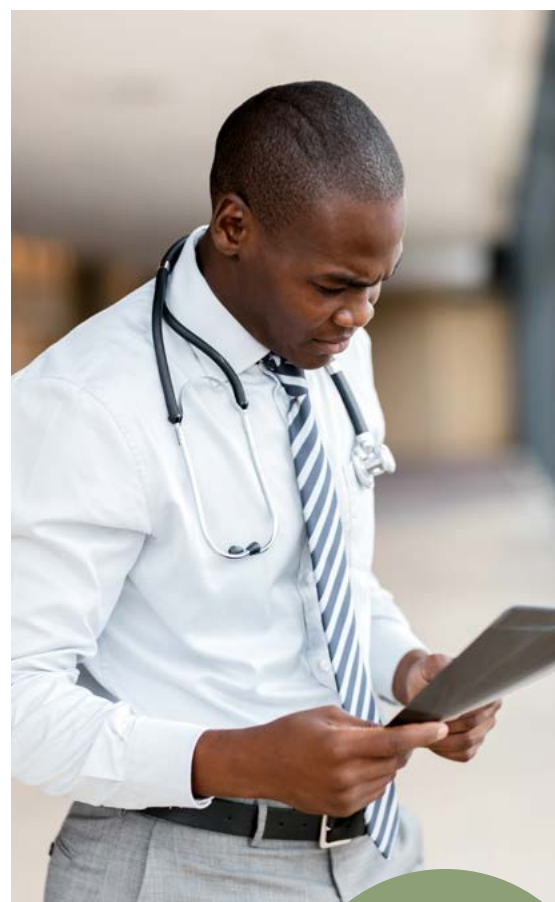
**Extended health and dental coverage** – Doctors Nova Scotia is one of only a few provincial/territorial medical associations to offer its members a comprehensive extended health and dental plan. It's easy to convert upon finishing your residency. *Learn more on page 12.*

**Parental leave** – Expecting an addition to your family? Doctors Nova Scotia offers paid parental leave for parents of newborn babies or parents who have just adopted a child. *Learn more on page 12.*

**Practice resources** – There's more to running a medical practice than just adding patients to your roster. Learn about setting up a practice, get tips and tricks on efficient medical billing and find out everything you need to know about choosing an electronic medical record. If you still have questions, our Physician Advisory Team is available to help. *See pages 20 to 22.*

**Practice opportunities** – Nova Scotia needs physicians. Whether you're interested in touring the province as a locum, taking on a full family practice or becoming a clinical/academic specialist, our practice opportunities showcase the employment options available to you in Nova Scotia.

**Leadership opportunities** – There are several DNS committees that you can join – lend your voice to issues you're passionate about and develop your leadership skills along the way. *Learn more on page 26.*



### DID YOU KNOW?

As a medical resident, your DNS dues are paid by Maritime Resident Doctors.

### THE NEXT STEP

Transitioning from residency to full practice is an exciting – and hectic – time. Doctors Nova Scotia (DNS) is here to help you through the process, offering benefits and services that will assist you on the journey.

The first step is applying to become a full member of DNS. To enrol, submit a completed application form. Visit [tinyurl.com/DNSnewmemberfordetails](http://tinyurl.com/DNSnewmemberfordetails).



# Practising Physicians

**W**hether you're new to practice, mid-career or looking toward retirement, Doctors Nova Scotia (DNS) is here for you. Our goal is to help you have a successful, satisfying life – professionally and personally.

**Contract and billing support** – Doctors Nova Scotia negotiates the contracts for all physicians in the province, but the association's responsibilities don't stop there. Our experts are available to help you with questions about the contract, medical billing, audit and appeal. Contact your Physician Advisor or a member of our contract team. *Read more on page 18.*

**Practice resources** – Running a medical practice can be complicated. Doctors Nova Scotia is here to help, with tips and tricks on efficient medical billing, assistance with managing your patients' personal health information and an e-health consultant to help you with choosing, installing and using your Electronic Medical Record. The association's Physician Advisory Team is available to help with all of these matters and more. *See pages 20 to 22.*

**Physician wellness** – Given growing concerns with physician burnout and disengagement, supporting physician health and wellness is a priority for DNS. This means investing in efforts to support physicians before they become burnt out and unwell, as well as providing services to physicians who need personal and professional support. *See page 14.*

## ADVICE WHEN – AND WHERE – YOU NEED IT MOST

### Physician advisors

Doctors Nova Scotia's Physician Advisors visit physicians in the communities where they practise. If you've got a question about your contract, billing, converting to an APP or need help resolving an issue with the Department of Health and Wellness, Nova Scotia Health or IWK Health your Physician Advisor can help. *Read more on page 21.*

### E-health advisor

Doctors Nova Scotia's e-health staff can help you choose (and use) an electronic medical record, comply with privacy legislation, protect yourself against hackers and data breaches, and deliver virtual care. *Read more on page 22.*

**Mentorship** – Building strong connections between colleagues not only helps physicians grow professionally but can also help inoculate them against burnout. Doctors Nova Scotia's upcoming physician mentorship program will match experienced doctors with international medical graduates to help them successfully transition to practising medicine in Nova Scotia. The program will begin as a pilot in September 2021, with the goal of expanding to other physician cohorts in the future.

**Leadership development** – Doctors Nova Scotia provides a variety of leadership training opportunities for physicians, including Physician Leadership Institute courses and the six-month Physician Leadership Development Program.

**Professional Support Program** – This free, confidential, peer-to-peer support program is available to help members and their family members who are experiencing personal or professional problems. Feeling overwhelmed? Having trouble managing stress? Struggling with addiction? *Call 902-468-8215 or 1-855-275-8215 (toll-free) or email [professionalsupport@doctorsns.com](mailto:professionalsupport@doctorsns.com).*

**Extended health and dental coverage** – Doctors Nova Scotia is one of only a few provincial/territorial medical associations to offer its members a comprehensive extended health and dental plan. This plan covers a wide range of medical and paramedical expenses, including eye care, massage and physiotherapy, travel medical coverage and more. *Learn more on page 12.*

**Parental leave** – Expecting an addition to your family? Doctors Nova Scotia offers up to 17 weeks of paid parental leave for parents of newborn babies or parents who have just adopted a child. *Learn more on page 12.*

**Insurance** – Cover yourself, your practice and your debts with life and disability insurance from OMA Insurance. You're also eligible for group rates on car and home insurance through TD Insurance. *See page 16.*

**Discounts** – Doctors Nova Scotia has worked to secure discounts from several companies for our members and their families. Get a deal on new furniture, audio-video, computers, cell phone packages and more. *See page 16.*

**Practice opportunities** – Nova Scotia needs physicians. If you're ready for a change, practice opportunities showcase the employment options available to physicians in the province.

## MAINTAINING YOUR MEMBERSHIP

As you journey through your career, you may work full time, part time, or even take parental leave or another leave of absence. If the way you work is changing, review our membership categories to ensure that you've chosen the one that makes the most sense for you. *Learn more at [tinyurl.com/DNS-Member-Dues](https://tinyurl.com/DNS-Member-Dues).*



## Retired Physicians

**J**ust because you're retired doesn't mean that your connection with Doctors Nova Scotia (DNS) is over. Retired physicians continue to reap the rewards of membership, including health and dental coverage, insurance and other discounts, and opportunities to connect with colleagues.

**Professional Support Program** – This free, confidential, peer-to-peer support program is available to help medical students, residents, practising and retired physicians and their family members who are experiencing personal or professional problems. Feeling overwhelmed? Having trouble managing stress? Struggling with addiction? *Call 902-468-8215 or 1-855-275-8215 (toll-free) or email [professionalsupport@doctorsns.com](mailto:professionalsupport@doctorsns.com).*

**Extended health and dental coverage** – Doctors Nova Scotia is one of only a few provincial/territorial medical associations to offer its members a comprehensive extended health and

The plan also includes comprehensive health insurance for travellers – no application necessary

travellers – no application necessary. *See page 12.*

**Insurance** – Cover yourself, your practice and your debts with life and disability insurance from OMA Insurance. You're also eligible for group rates on car and home insurance through TD Insurance. *Learn more on page 16.*

**Discounts** – Doctors Nova Scotia has worked to secure discounts from several companies for our members and their families. Get a deal on new furniture, audio-video, computers, cell phone packages and more. *Learn more on page 16.*

**Staying connected** – Get involved with the Section of Senior and Retired Doctors (SSRD) to stay in touch with your colleagues. As one of the association's most active sections, the SSRD sees members gather for continuing education sessions, social outings and political advocacy. *Contact Phil Bagnell, Chair, at [bagnellp@gmail.com](mailto:bagnellp@gmail.com).*

### MAINTAINING YOUR MEMBERSHIP

#### Retired members

A former full member who is fully retired from the practice of medicine and no longer holds a medical license is considered a retired member. Retired members are entitled to all the rights and privileges of the Society, including the right to hold office and vote.

#### Members on leave

Members still holding a medical license but retired from active practice are considered a member on leave and will pay the membership dues for that member classification.

#### Life members

Any member of Doctors Nova Scotia in good standing for the immediately preceding 10-year period and who has attained the age of 65 years is eligible for life membership. Nominations may be made by any full member of the association.

*Learn more at [tinyurl.com/DNS-MemberDues](http://tinyurl.com/DNS-MemberDues).*



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Or call 1-866-269-1371**



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485-23307-1488



## GET TO KNOW YOUR HEALTH AND DENTAL PLAN

This user-friendly online booklet helps members navigate the details of the Doctors Nova Scotia (DNS) extended health and dental benefits plan.

The *Get to Know Your Health and Dental Plan* booklet is a handy reference guide that outlines the benefits you're eligible to receive. It offers information about what services are covered, how to make claims and how to get the most value from the plan.

Full details of what is covered in the benefits plan can be found in the Extended Health and Dental Plan booklet from Canada Life.

### QUESTIONS? CONTACT:

#### **Catherine Gervais**

*Member benefits advisor  
Health and dental plan;  
member dues*

902-481-4904  
1800-563-3427 ext. 4904  
catherine.gervais@  
doctorsns.com

#### **Deborah Wentzell**

*Member benefits  
coordinator*

902-481-4932  
1-800-563-3427 ext. 4932  
deborah.wentzell@  
doctorsns.com

# Extended Health and Dental Plan

**D**octors Nova Scotia (DNS) offers its members a comprehensive health and plan administered by Canada Life. New members are eligible following a three-month waiting period.

Health and dental plans are available for individuals and families, and are divided into two categories: 64 years and under, and 65 years and older (senior). Eligible dependents include a member's legal or common-law spouse and children (natural, adopted or stepchildren).

Satisfactory evidence of good health isn't required if application is made within 60 days of first becoming eligible. If you receive coverage from more than one insurance company, you can coordinate your benefits to cover (but not exceed) 100% of the actual expenses incurred.

### PLAN PREMIUMS

Single plan – \$690  
Family plan – \$1,415  
Senior single plan – \$475  
Senior family plan – \$1,025

Upon enrolling in the association's extended health and dental plan, you will receive an information booklet from Canada Life containing full details of your coverage. The chart provided here is a handy reference guide. In the case of a discrepancy between the information presented here and that in the plan booklet, the booklet takes precedence.

### PARENTAL LEAVE PROGRAM

The Parental Leave Program offers paid parental leave benefits to eligible DNS members who wish to take time off to care for their newborn babies or newly adopted children.

The program provides \$1,500 per week for up to 17 consecutive weeks. Members will be eligible for this benefit as long as they reside in Nova Scotia, maintain a Full membership or Special Consideration: Members on Leave membership with DNS while on leave and have billed at least \$50,000 in the 12 months preceding baby's date of birth or date of taking over care of an adopted child. In two-physician families, both parents are eligible for parental leave. *Learn more at [tinyurl.com/DNS-ParentalLeave](http://tinyurl.com/DNS-ParentalLeave).*

**SAVE \$5 PER DRUG**

if you fill your  
prescription at the  
Costco pharmacy.  
Membership not  
required!

Benefit	Co-pay	Co-insurance	Maximum	Notes
<b>Drug</b>	\$20 per eligible drug on the prescription	100% of remaining eligible expense	<p>Fertility drugs are covered at 50%, up to \$1,500 in a calendar year, to a lifetime maximum of \$3,000</p> <p>Erectile dysfunction drugs are covered to a maximum of \$250 in a calendar year</p> <p>Vaccines (see program booklet for details)</p>	<p>Refer to policy booklet provided by Canada Life for a full list of excluded drugs and services.</p> <p>Senior members (aged 65 and over) are covered by the Nova Scotia Seniors' Pharmacare Program. All other benefits coverage remains the same.</p>
<b>Vision</b>				
Eye exams, lenses, frames, contact lenses	N/A	100%	\$200 every 24 months for adults, every 12 months for children under 18	<p>Charges of a licensed optometrist or ophthalmologist for eye examinations.</p> <p>Charges for corrective eyeglasses, including lenses, frames and contact lenses, but excluding safety glasses or glasses/contacts for cosmetic purposes.</p>
Contact lenses	N/A	100%	\$250 every 24 months	Charges for contact lenses and professional fitting services for non-elective, medically necessary conditions.
<b>Dental</b>				
Basic benefits		80%	Combined maximum payment for Basic and Major Restorative Services of \$1,500 in a calendar year.	
Major restorative benefits		50%	Combined maximum payment for Basic and Major Restorative Services of \$1,500 in a calendar year.	
Orthodontic benefits		80%	\$2,000 in a lifetime for dependents under 18 years of age	<p>Removable and fixed appliances (braces)</p> <p>Observations and adjustments</p>
<b>Hospital</b>		50%		Semi-private room
<b>Extended benefits</b>		80%	Limited to a maximum of \$600 per year, per practitioner, per plan member	Includes acupuncture, chiropractic treatment, massage therapy, osteopathy, physiotherapy, occupational therapy, podiatry, chiropody, speech therapy, and treatment by a registered psychologist or qualified social worker
<b>Travel</b>				Coverage is offered for the first 180 days of absence from a province of residence. Benefits are available following an accident or unexpected illness occurring while travelling. Refer to program booklet for details.





## Physician Wellness

**E**nsuring a healthy, resilient physician workforce is a key part of Doctors Nova Scotia's (DNS) work. Given growing concerns with physician burnout and disengagement, supporting physician health and wellness is a priority for the association. This means investing in efforts to support physicians before they become burnt out and unwell, as well as providing services to physicians who need personal and professional support.

### Restoring the Joy in the Practice of Medicine

Doctors Nova Scotia's physician wellness framework, *Restoring the Joy in the Practice of Medicine* takes a three-pronged approach, working at the individual, community and system levels to bolster physician wellness, create strong communities of physicians and influence organizational change.

**READ**  
*Restoring the Joy in the Practice of Medicine*  
online at [tinyurl.com/DNS-RJPM](https://tinyurl.com/DNS-RJPM)

### Physician leadership development

Doctors Nova Scotia offers many leadership training opportunities for physicians, including several opportunities each year to take two- or three-day Physician Leadership Institute (PLI) courses. Physicians interested in more in-depth training may apply to participate in the longer-term Physician Leadership Development Program (PLDP).

### Physician Leadership Institute

Doctors Nova Scotia has collaborated with CMA Joule Inc. to offer two/three-day courses. Doctors Nova Scotia members can participate at a reduced rate because the association covers 60% of the program costs for members.



## Physician Leadership Development Program

Doctors Nova Scotia has collaborated with CMA Joule Inc. to offer a Physician Leadership Development Program since 2018.

The PLDP aims to enhance the skills of experienced physician leaders to influence health-system decisions that affect doctors and patients. The program will create more visionary, collaborative, effective leaders in health care.

Program participants will collaborate on an action learning project, working to find solutions to complex, real-life problems in collaboration with their colleagues and partner organizations (including Nova Scotia Health, IWK Health, Dalhousie Medical School and DNS). The project provides an opportunity for participants to apply the skills they are learning.

The program, designed specifically for Nova Scotia physicians and delivered by physicians and leadership experts, focuses on integrative systems thinking and other key skills necessary to lead in an ever-changing health-care environment.

Program participants must commit to attending six, two-day modules, to be completed over a six-month period.

*Learn more at [tinyurl.com/DNS-PLDP](https://tinyurl.com/DNS-PLDP).*

## Mentorship

Building strong connections between colleagues not only helps physicians grow professionally, but can also help

inoculate them against burnout. Doctors Nova Scotia's upcoming physician mentorship program will match experienced doctors with international medical graduates to help them successfully transition to practising medicine in Nova Scotia. The program begins as a pilot in September 2021, with plans to expand to other physician cohorts in the future.

Doctors Nova Scotia's upcoming physician mentorship program will match experienced doctors with international medical graduates

## Professional Support Program

Doctors Nova Scotia's Professional Support Program (PSP) provides confidential peer-to-peer support for members and their families who are dealing with personal or professional problems.

The PSP responds to the urgent needs of members in crisis and also supports initiatives, workshops and other resources that promote wellness, resiliency and balanced living.

*Need assistance? Call 902-468-8215 or 1-855-275-8215 (toll-free) or email [professionalsupport@doctorsns.com](mailto:professionalsupport@doctorsns.com).*

## Physician Navigator Program

The Physician Navigator Program offers guidance and moral support on what to expect throughout an investigation by the College of Physicians and Surgeons of Nova Scotia. *Learn more at [tinyurl.com/DNS-Navigator](https://tinyurl.com/DNS-Navigator).*

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FOR MORE INFORMATION, CONTACT:

### Katie Mallam

*Director, policy and physician wellness initiatives*

902-481-4919

1-800-563-3427 ext. 4919

[katie.mallam@doctorsns.com](mailto:katie.mallam@doctorsns.com)

## CHILDCARE POLICY

To make it easier for parents to participate in Physician Leadership Institute courses, Doctors Nova Scotia provides financial assistance to offset some of the additional childcare costs members may incur. Members can claim up to \$100 for a full day of sessions, to a maximum claim of \$200 for a two-day course. *Learn more at [tinyurl.com/DNS-PLI-Childcare](https://tinyurl.com/DNS-PLI-Childcare).*

## SECTION OF PHYSICIAN LEADERS

This section enables physicians and aspiring leaders working in formal or informal leadership positions in the health system to connect and improve physician engagement in health-system planning and decision-making. *Learn more at [tinyurl.com/DNS-SPL](https://tinyurl.com/DNS-SPL).*



## Other Benefits and Services

**M**embership, as they say, has its benefits. Belonging to Doctors Nova Scotia (DNS) entitles you to specialized advice on life and disability insurance, discounts on car, home and tenant's insurance, and discounts on cell phones, mobility plans, and home and office essentials.

### CMA membership

Members of DNS are eligible to join the Canadian Medical Association for just \$195. Join 85,000 of your colleagues across the country and take advantage of a variety of benefits, including professional development training, clinical practice tools, financial services and member discounts. *Learn more at [tinyurl.com/DNS-JoinCMA](https://tinyurl.com/DNS-JoinCMA).*

### OMA Insurance products

#### OMA Life and Disability Insurance

OMA Insurance provides insurance advice, service and solutions to meet the unique needs of physicians and their families. Non-commissioned team members provide intelligent, relevant and helpful solutions and recommendations for physicians at every stage of their career, from medical school right through to retirement.

### Coverage for students

#### Essentials for Students

Medical school costs are demanding. This unique offer features discounted disability rates, plus complimentary life insurance. Your disability benefits will automatically increase as you progress through medical school and residency, from \$2,000 during your first year up to \$4,500 in your fourth year.

### Coverage for residents transitioning to practice

#### Essentials for Residents

Residency takes your career forward. A disability can set it back. Essentials for Residents is the simplest, most cost-effective way to help protect yourself with a reliable flow of income during a period of disability, so you can focus on your recovery instead of worrying about your financial resources.

VISIT  
[OMAinsurance.com](https://OMAinsurance.com)  
for details.

## Essentials for Physicians

Given the demands that the post-residency period brings, Essentials for Physicians provides the ease and flexibility to choose all or a combination of life, disability and professional overhead expense insurance.

### Coverage for practising physicians

#### Critical illness

Receive a tax-free lump sum benefit of up to \$250,000 after 30 days of surviving a diagnosis of one of 25 illnesses, including heart attack, stroke and cancer, to use as you see fit.

#### Disability insurance

Disability insurance is a simple and cost-effective way of providing a steady flow of income during a period of disability. Your OMA Disability Insurance plan is designed to keep pace with your needs throughout your career with physician-specific coverages to protect you from the financial impact of sickness or injury with up to \$25,000 per month of coverage and eligibility for annual premium refunds.

#### Life insurance

OMA Insurance has life insurance solutions to suit every stage of your life and career, with coverage available from \$100,000 to \$3,000,000.

FOR MORE INFORMATION, CONTACT:

#### Alban Moran

Senior insurance advisor  
902-316-1316  
1-800-268-7215 ext. 2861  
1-855-432-2998 (fax)  
alban.moran@oma.org

Preferred insurance rates are available on car, home and tenant coverage

#### TD Insurance

Doctors Nova Scotia members can enjoy preferred rates on car, home, condo and tenant insurance through the TD Insurance

Meloche Monnex Program. These preferred rates are available on car, home, condo and tenant coverage. To find out more or get a quote, visit [tdinsurance.com/doctorsns](http://tdinsurance.com/doctorsns) or call 1-866-293-9730.



### OTHER MEMBER DISCOUNTS

Doctors Nova Scotia has worked to secure discounts from several companies for our members and their families. In addition to savings on life, disability, home and auto insurance, your membership also entitles you to discounts on cell phones and mobility plans, home furnishings and office equipment, and hotel stays and rental cars.

#### Cars

Audi Halifax

#### Cell phones and mobility plans

Bell Mobility

Telus Mobility

#### Home furnishings and office essentials

Avaya Cloud Office

Best Buy

The Brick (Halifax location only)

Dell

Glubes Audio Visual Unlimited

Peak Audio

Schooley Mitchell

#### Hotel stays

DoubleTree by Hilton Halifax Dartmouth

Lord Nelson Hotel

Holiday Inn Express Dartmouth

Best Western Plus Dartmouth

Discounts may change without notice. Visit [tinyurl.com/DNS-discounts](http://tinyurl.com/DNS-discounts) for details.



## Contract Support

**N**egotiating the contracts that govern physician remuneration is one of Doctors Nova Scotia's (DNS) key responsibilities. This includes the Master Agreement, Alternative Payment Plan Agreements and the Clinical/Academic Funding Plan Agreement. The association is also responsible for helping members navigate billing, audit and appeal. Doctors Nova Scotia has compiled a range of information to help members understand the intricacies of medical billing. Whatever your question, DNS contract and billing staff are here to help.

### STAY CURRENT

Find the MSI *Physician's Manual* online at [msi.medavie.bluecross.ca/physicians-manual](http://msi.medavie.bluecross.ca/physicians-manual). Make sure you subscribe to the MSI *Physician's Bulletin* to stay on top of changes to fees and billing procedures. Sign up at [msi.medavie.bluecross.ca/physicians-bulletins](http://msi.medavie.bluecross.ca/physicians-bulletins)

### Billing, Fees and Funding Information

In Nova Scotia, the rules surrounding physician billing are determined by a Fee Committee comprised of representatives from DNS, the provincial government and Nova Scotia Health. Physician services are covered by Medical Services Insurance (MSI) Programs, which are administered by Medavie Blue Cross on behalf of the Nova Scotia government.

### 2019 Master Agreement and C/AFP Contracts

The most recent set of contract negotiations ended when members ratified the 2019 Master Agreement and Clinical/Academic Funding Plan (C/AFP) contracts in November 2019. With those

contracts, DNS secured \$135 million over four years for Nova Scotia's doctors. Find the details – including the full contracts – at [tinyurl.com/DNS-Negotiations2019](http://tinyurl.com/DNS-Negotiations2019).

### Billing, audit and appeal

The rules surrounding medical billing are complex. Doctors Nova Scotia works with physicians to improve billing education and explain new and updated fees. Each physician is responsible for their own billing, even when you have delegated the role to your support staff. The billing rules are outlined in the MSI *Physician's Manual* and updated through MSI *Physician's Bulletins*. It's important to stay up to date on the billing rules. Visit [tinyurl.com/DNS-Billing](http://tinyurl.com/DNS-Billing).



Making it official: DNS and DHW representatives sign the 2019 Master Agreement into effect on Dec. 9, 2019. Back (l to r): Dr. Mike Teehan, Chair, Committee of C/AFP Department Heads; Dr. Krista Jangaard, President and CEO, IWK Health; Dr. André Bernard, DNS Board Chair. Front (l to r): Dr. Gary Ernest, 2019-20 President; Dr. Tom Marrie, Deputy Minister of Health.

## WORKING FOR YOU

Contract negotiations don't happen in a vacuum – physicians are involved at every step along the way, from the initial surveys that determine negotiation priorities to the signing of the final contract. Six physicians served on the 2019 contract negotiation teams: Drs. Mike MacDonald, Heather Johnson and James Clarke on the Master Agreement Negotiations Team, and Drs. Mike Teehan, Kirk Magee and Christine Short on the C/AFP Negotiations Team. These physicians, along with the DNS staff members on the negotiations team, met daily with the physicians on the Members' Advisory Forums, working together to bring physicians' perspectives to the negotiating table.

In some cases, MSI may audit a physician's billings. The 2019 contract includes a commitment that first-time audits will be primarily for the purposes of education. Support is available for physicians who have received a pre-payment assessment or a post-payment audit and wish to appeal the results.

## New fees and adjustments

Physicians may apply for new fees or fee adjustments to help ensure the MSI Physician's Manual reflects modern health-care delivery. Submit a completed application form to the Fee Committee for consideration by March 31 or Sept. 30 of each year. Doctors Nova Scotia staff are avail-

able to help you prepare and submit your application. Learn more at [tinyurl.com/DNS-NewFees](http://tinyurl.com/DNS-NewFees).

## Fee Committee

The Fee Committee includes representatives from DNS, the Department of Health and Wellness, and Nova Scotia Health. It has decision-making authority to approve adjustments to the MSI Physician's Manual. Learn more at [tinyurl.com/DNS-FeeCommittee](http://tinyurl.com/DNS-FeeCommittee).

## QUESTIONS ABOUT CONTRACTS, FEES OR BILLING? HERE'S WHO TO CONTACT:

### Alana Patterson

Director, physician compensation and practice support  
Lead negotiator; compensation  
902-481-4927  
1-800-563-3427 ext. 4927  
[alana.patterson@doctorsns.com](mailto:alana.patterson@doctorsns.com)

### Maureen Connolly

Compensation manager, clinical/academic funding plans  
Clinical/academic funding plan specialist  
902-481-4906  
1-800-563-3427 ext. 4906  
[maureen.connolly@doctorsns.com](mailto:maureen.connolly@doctorsns.com)

### Derek Law

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Fees and fee applications  
902-481-4916  
1-800-563-3427 ext. 4916  
[derek.law@doctorsns.com](mailto:derek.law@doctorsns.com)

### Jessica Moore

Compensation manager, Master Agreement and Fee Schedule  
Fees and fee applications; billing, audit and appeal issues  
902-481-4922  
1-800-563-3427 ext. 4922  
[jessica.moore@doctorsns.com](mailto:jessica.moore@doctorsns.com)

### Kim Oakley

APP contracts and Return of Service agreements  
902-481-4924  
1-800-563-3427 ext. 4924  
[kim.oakley@doctorsns.com](mailto:kim.oakley@doctorsns.com)

### Dr. Ken Wilson

Medical consultant  
Fee applications; audit and appeal; billing education  
902-481-4925  
1-800-563-3427 ext. 4925  
[ken.wilson@doctorsns.com](mailto:ken.wilson@doctorsns.com)



# Practice Support

*Our goal is to help physicians thrive, personally and professionally. One of the ways we do that is by providing our members with comprehensive practice supports. Our Physician Advisors and E-health Advisor will travel to meet you in your practice to help you resolve any issues you might be facing.*

## **Physician Advisory Team**

Doctors Nova Scotia's physician advisors work with members to resolve issues in their practices, their communities and the health-care system.

Your physician advisor can help you:

- Understand Master Agreement, Alternative Payment Plan and return of service contracts
- Review and negotiate your deliverables documents
- Review and interpret your Memorandum of Agreement with Nova Scotia Health
- Access your member benefits
- Facilitate a local medical staff association
- Navigate credentialing and privileging processes
- Understand fee structures and file new fee applications
- Resolve issues with billings, audit and appeal
- Access billing education resources
- Access toolkits and other resources that support not only running your medical practice but also the business of medicine
- Open or close a medical practice
- Get guidance and support related to succession planning
- Get advice on practice model flow and efficiencies
- Ensure your feedback and experiences are considered when developing organizational strategic responses to broad system issues
- Resolve issues or navigate decision-making processes with the Department of Health and Wellness, Nova Scotia Health or IWK Health



#### THINKING

about signing an APP or a return of service agreement? ALWAYS contact your physician advisor for advice and support first.

## Your physician advisors



**Kim Oakley** has been Senior Physician Advisor and Team Lead since 2017. She supports the physician advisors in answering physicians' questions about their contracts, including the Master Agreement and return of service agreements, and helps resolve APP contract issues. Kim ensures member feedback and experiences actively inform strategic organizational responses to system wide issues. She has also been instrumental in supporting physician-led immunization clinics in response to the COVID-19 pandemic.

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#### CONTACT:

##### **Kim Oakley**

*Senior physician advisor and compensation manager*  
902-481-4924  
1-800-563-3427 ext. 4924  
kim.oakley@doctorsns.com



**Jennifer Girard** has been a physician advisor since 2017; she brought more than three decades of experience in various health-care roles to the job. She provides a wide range of contract interpretation and practice management support to members in all stages of practice, whether they are new graduates, recent recruits, well-established in their practice or looking to retire. Jen works with physicians in Western and Central Nova Scotia.

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#### CONTACT:

##### **Jennifer Girard**

*Physician advisor (Zones 1-Western and 4-Central)*  
902-481-4912  
1-800-563-3427 ext. 4912  
jennifer.girard@doctorsns.com



**Ryan Brown**, physician advisor since 2021, is a lifelong "Caper" residing in Sydney. He has broad experience in health care, spanning front-line practice, academia and international consulting. For 15 years, Ryan's primary role was in the Emergency Health Services ground ambulance system, where he held leadership positions in research, education and operations. He also has expertise in interprofessional practice as a practice lead with Nova Scotia Health and has worked extensively in the health professions regulatory space. Ryan works with physicians in the Eastern and Northern zones.

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#### CONTACT:

##### **Ryan Brown**

*Physician advisor (Zones 2-Northern and 3-Eastern)*  
902-481-7016  
ryan.brown@doctorsns.com

## E-health

As the e-health landscape in Nova Scotia continues to evolve, DNS wants to ensure that the needs, perspectives and voices of physicians are part of the province's e-health strategies and initiatives. It's also important that members understand the opportunities available to them, are involved in key e-health system decisions and are well positioned to deliver optimal patient care.

Doctors Nova Scotia's e-health staff can help you choose (and use) an electronic medical record (EMR), comply with privacy legislation, protect yourself against hackers and data breaches, and deliver virtual care.



**Stewart Gray** is the association's senior e-health strategist. He works to ensure that physicians' experiences and opinions are used to shape e-health planning in Nova Scotia. In this role, he:

- Develops DNS e-health positions and strategies to support our goals and business plan
- Works with the DNS E-health Committee to inform e-health position and strategy development
- Promotes DNS member engagement with key stakeholders in all stages of e-health initiatives
- Informs and communicates with DNS members on key e-health issues
- Works with the e-health advisor to provide consistent, reliable, advice and guidance
- Interacts with provincial/territorial medical associations across the country to share best practices in e-health policy and strategy development

CONTACT:

**Stewart Gray**

*Senior E-health strategist*

902-481-4909

1-800-563-3427 ext. 4909

[stewart.gray@doctorsns.com](mailto:stewart.gray@doctorsns.com)



**Brent Andrews** is the association's e-health advisor. In this role, he travels the province to work one-on-one with physicians and medical practices that need support with e-health. In this role, he:

- Answers questions and advises members on e-health initiatives
- Answers questions about EMRs, virtual care and voice recognition/dictation technologies
- Advises on how to implement electronic faxing
- Helps escalate issues related to service or support
- Provides a conduit to groups that set direction and policies on e-health issues in the province
- Provides hands-on support for general or specific IT-related questions
- Assists with encrypting computers to help protect patient data
- Advises and answers questions about EMR funding
- Advises physicians on electronic and paper chart storage when retiring

CONTACT:

**Brent Andrews**

*E-health advisor*

902-225-8577 (cell)

[brent.andrews@doctorsns.com](mailto:brent.andrews@doctorsns.com)

## Privacy

Physicians are custodians of the personal health information in contained their records (paper and electronic) and are therefore obligated to ensure that information is properly protected. Doctors Nova Scotia's privacy officer is available to help physicians ensure that they are adhering to the province's privacy legislation and to assist in the event of a privacy breach.

CONTACT:

**Nancy Milford**

*Legal counsel and privacy officer*

902-481-4921

1-800-563-3427 ext. 4921

[nancy.milford@doctorsns.com](mailto:nancy.milford@doctorsns.com)



### E-HEALTH PRIVACY AND SECURITY GUIDE

Created by our e-health and privacy specialists to help physicians comply with personal health information laws.

*Download the guide today at [tinyurl.com/DNS-privacy-security](https://tinyurl.com/DNS-privacy-security).*

### GET INVOLVED: E-HEALTH COMMITTEE

The E-health Committee provide strategic advice, guidance and direction on e-health initiatives, including policy positions, federal and provincial legislation, and e-health tools and resources for physicians. This committee serves an advisory role to the Board of Directors. *Learn more: [tinyurl.com/DNS-E-Health-Committee](https://tinyurl.com/DNS-E-Health-Committee).*



Your protection is  
our commitment.

OMA Insurance listens to understand your unique needs.

To learn more visit us online

[omainsurance.com/doctorsNS](https://omainsurance.com/doctorsNS)

Your trusted insurance  
partner since 1983.

This information is not intended to offer investment, taxation, accounting, financial or similar professional advice, nor is it intended to replace the advice of independent tax, financial, accounting or legal professionals. For more details about OMA Insurance solutions and services, please email [info@omainsurance.com](mailto:info@omainsurance.com)



# Toolkits

Doctors Nova Scotia develops toolkits to support physicians in their medical practice. The toolkits serve as reference guides, helping members navigate specific issues, challenges or transitions. Each toolkit provides practical information, examples and insights from the experiences of Nova Scotia's doctors. Physicians may choose to read the toolkit from cover to cover, or pick and choose, reading only the sections that answer their specific questions.



**Primary Care Transformation:**  
A collaborative practice toolkit  
[tinyurl.com/DNScollabtoolkit](https://tinyurl.com/DNScollabtoolkit)



**Getting Started with Virtual Care:**  
Everything you need to know to provide synchronous care  
[tinyurl.com/DNS-virtualcaretoolkit-3](https://tinyurl.com/DNS-virtualcaretoolkit-3)



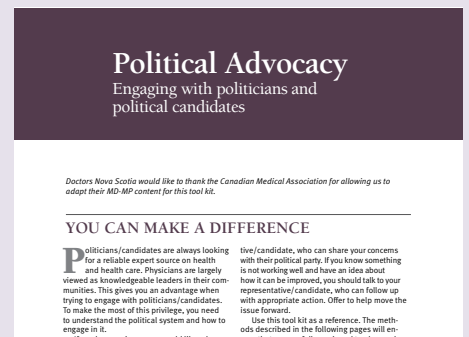
**E-health Privacy and Security Guide**  
Helping physicians comply with personal health information laws  
[tinyurl.com/DNS-privacy-security](https://tinyurl.com/DNS-privacy-security)



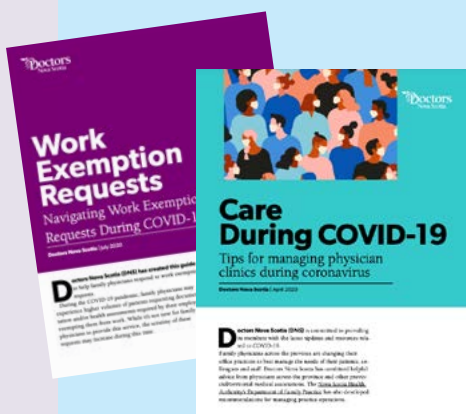
**A Guide to Closing Your Medical Practice**  
What to consider when retiring or relocating  
[tinyurl.com/DNSCloseAPractice](https://tinyurl.com/DNSCloseAPractice)



**Medical Staff Associations in Nova Scotia**  
Resources for physicians  
[tinyurl.com/DNS-MSAtoolkit](https://tinyurl.com/DNS-MSAtoolkit)



**Political Advocacy Toolkit**  
Speak up about issues that matter to you and your patients  
[tinyurl.com/DNS-PoliticalAdvocacyToolkit](https://tinyurl.com/DNS-PoliticalAdvocacyToolkit)



## DNS AND COVID-19

When COVID-19 struck, physicians had to change the way they provided care, quickly. Doctors Nova Scotia acted fast, too, creating two new guides to help physicians practise effectively during the pandemic.

### Care During COVID-19

Tips for managing physician clinics during COVID-19  
[tinyurl.com/DNS-CareCOVID-19](https://tinyurl.com/DNS-CareCOVID-19)

### Work Exemption Requests

Navigating work exemption requests during COVID-19  
[tinyurl.com/DNS-workexemption](https://tinyurl.com/DNS-workexemption)

# Advocating for Health Care

**D**octors Nova Scotia aims to improve health care by influencing public policies and resource allocation strategies. Over the last five years, the association's advocacy work has included researching and writing reports and position papers on important aspects of the health-care system, hosting town hall meetings, training physician advocates and more.

## Position papers

### Healing Nova Scotia

This two-part report synthesizes health system issues identified in conversations with Nova Scotia's physicians and offers recommendations on how to build better health care for all Nova Scotians.

Part one: [tinyurl.com/DNS-HealingNS1](https://tinyurl.com/DNS-HealingNS1)

Part two: [tinyurl.com/DNS-HealingNS2](https://tinyurl.com/DNS-HealingNS2)

### Road Map to a Stable Physician Workforce (2018)

Six recommendations for a happier, healthier workforce

[tinyurl.com/DNSRoadMap](https://tinyurl.com/DNSRoadMap)

### The Backbone of Primary Health Care

Outlining the role and value of family physicians in Nova Scotia

[tinyurl.com/DNSRoleAndValue](https://tinyurl.com/DNSRoleAndValue)

### Physician Engagement

Meaningful physician engagement is key to successfully changing the health system

[tinyurl.com/DNS-PhysicianEngagement](https://tinyurl.com/DNS-PhysicianEngagement)

### Media Training

Interested in taking media training to help you become a more effective spokesperson?

#### CONTACT:

#### Barb Johnson

Senior communications advisor

902-481-4915

1-800-563-3427 ext. 4915

[barb.johnson@doctorsns.com](mailto:barb.johnson@doctorsns.com)



### DOCTORS NOVA SCOTIA: THE VOICE OF PHYSICIANS

On Oct. 13, 2020, Drs. Amanda MacDonald, Leisha Hawker and Robyn MacQuarrie (2020-21 President), and Nancy MacCready-Williams, CEO, appeared before the Standing Committee on Health regarding the ongoing doctor shortage in Nova Scotia.

In addition to negotiating contracts and managing the extended health and dental plan, DNS works to influence policy, advocate on behalf of patients, and contribute to health system decision-making in a way that reflects the diversity of physicians' experiences and perspectives in the province. While individual physicians represent their unique and specialized interests and needs, the association understands the broader context in which health-system change will take place. Doctors Nova Scotia continues to help shape policy by providing perspectives from all physicians.



### POLITICAL ADVOCACY TOOLKIT

Physicians are uniquely positioned to influence health-care decisions. You can play an important role in educating colleagues, the public, and elected and government officials about health-care issues. Doctors Nova Scotia's political advocacy tool kit is aimed at helping physicians understand how they can influence health care and the government. Download it [tinyurl.com/DNS-PoliticalAdvocacyToolkit](https://tinyurl.com/DNS-PoliticalAdvocacyToolkit).

### GET INVOLVED: POLICY AND HEALTH ISSUES COMMITTEE

The Policy and Health Issues Committee develops and reviews evidence-based policies, positions and perspectives on issues of interest and importance to DNS. This committee serves an advisory role to the Board of Directors. Learn more: [tinyurl.com/DNS-PHIC](https://tinyurl.com/DNS-PHIC).



## Staying Connected

**T**here's no shortage of ways to stay up to date with the goings-on at Doctors Nova Scotia (DNS). You can be involved as much (or as little!) as you'd like, in whatever way you'd prefer. Maybe you like getting email updates, or maybe you prefer to read a magazine. Maybe you look forward to catching up with your colleagues at the annual conference all year long, or maybe you'd rather be involved with the association at a deeper level, by serving on a committee or board. Whatever you prefer, there's an option for you.

### FIND US ONLINE

doctorsNS.com

/DoctorsNovaScotia

@Doctors\_NS

### Annual conference

Each year, DNS hosts a conference for members. The event includes the association's annual general meeting, education sessions and social opportunities. *Learn more at [tinyurl.com/DNSagm](http://tinyurl.com/DNSagm).*

### doctorsNS magazine

*doctorsNS* is the association's magazine, printed monthly, with double issues in July/August and December/January, and distributed to the province's 4,000 physicians. The magazine features physicians from across the province and provides important updates about health care. Most of the articles are written by DNS staff, members and other health-care stakeholders. *Read the latest issue at [tinyurl.com/doctorsNSmagazine](http://tinyurl.com/doctorsNSmagazine).*

### Latest News

Doctors Nova Scotia's email newsletter, "Latest News," is delivered every other Thursday to more than 3,700 physicians and health-care stakeholders. The attractive, easy-to-read digest format condenses and consolidates important

updates from the association and other health-care stakeholders in Nova Scotia. *See the archive at [tinyurl.com/DNS-LatestNews](http://tinyurl.com/DNS-LatestNews).*

### Medical Staff Associations

When it comes to building strong, resilient medical practitioners, a medical staff association can be essential. The primary purpose of any MSA is to represent and advance the interests of its members as they support their patients and the health-care system. Doctors Nova Scotia is pleased to support the formation and growth of MSAs in communities across the province with annual grants. *Contact your Physician Advisor for more information, or download the Medical Staff Associations in Nova Scotia Toolkit at [tinyurl.com/DNS-MSAtoolkit](http://tinyurl.com/DNS-MSAtoolkit).*

### Get involved

Doctors Nova Scotia offers a wide variety of ways for physicians to get involved with the association and to build connections with colleagues in the same specialty or with shared areas of interest.

### Sections

Doctors Nova Scotia sections provide groups of 10 or more physicians with a shared specialty the opportunity to meet and discuss issues of shared interest in relation to the practice of medicine. Sections are called upon prior to each round of Master Agreement negotiations to provide DNS with input on their expectations of the next contract. *Learn more at [tinyurl.com/DNS-sections](http://tinyurl.com/DNS-sections).*

### Committees and boards

Committees and boards comprised of association members make valuable contributions to the work of DNS. Joining a committee or a board is an excellent way to build relationships with your colleagues, contribute to the work of the association, gain valuable leadership experience and help shape the province's health-care system. Committee and board vacancies are advertised in *doctorsNS* magazine and in the DNS e-newsletter. *Learn more at [tinyurl.com/DNS-CommitteesBoards](http://tinyurl.com/DNS-CommitteesBoards).*



# How physicians are making their finances go further

Scotiabank and MD Financial Management's (MD) suite of specialized financial services are tailored to medical professionals.



**Y**ou weren't born a physician. Years of hard work, dedication and focus has brought you here. Your journey has been unique, and now, so is your financial future.

Your household finances have always been different from those of non-physician families. The long and expensive educational requirements to becoming a physician mean that many families have a later start to financial stability.

Those new in practice often have a lot of debt, face high expenses and need to start saving for their own retirement. All of this is mixed with having to navigate the business side of medicine, the complexities of which can differ depending where one is in their medical career.

## Going further together

Whether you're in training, in practice or retired, Scotiabank Healthcare+ and MD understand the nuances of complex physician finances, and we're here to help every step of the way.

MD is the only national financial services firm dedicated exclusively to the financial health of Canada's physicians and their families. This gives them an unparalleled understanding of your unique financial circumstances and challenges.

As a leading bank in the Americas, Scotiabank helps physicians, their families

and their communities achieve success through a broad range of advice, products and services. The Scotiabank Healthcare+ Physician Banking program, co-designed with MD, provides a robust suite of banking solutions tailored to meet personal and professional financial needs at every stage of a physician's career.

## Managing Your Financial Health

MD's Advisors\* take a team approach to help you develop a plan that works toward your personal and family goals. They have an in-depth understanding of the financial nuances of physician remuneration and expenses and of practising medicine in each province.

They help you establish financial goals and work with other MD specialists, including those in insurance and in estate and trust, to provide a comprehensive service focused on achieving your goals and advancing your overall financial well-being.

Together with Scotiabank Healthcare+, they provide comprehensive financial services designed specifically for physicians:

## Scotiabank Healthcare+ can help you with:

- Education financing
- Personal banking solutions
- Mortgages and home equity lines of credit
- Scotia Wealth Management private

banking solutions

- Business banking solutions

## MD can help you with:

- Financial planning
- Investments
- Medical practice incorporation
- Insurance
- Estate and trust
- Tax resources

You've come a long way. Time to go further with MD Financial and Scotiabank Healthcare+. Get started at [md.ca/gofurther](http://md.ca/gofurther)

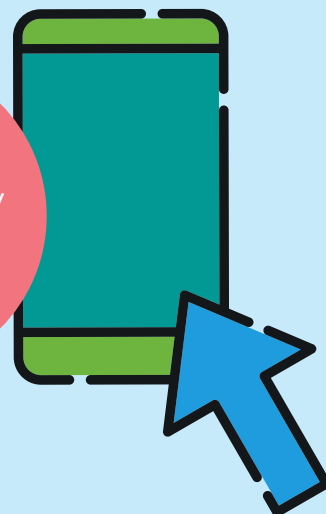
MD Financial Management provides financial products and services, the MD Family of Funds and investment counselling services through the MD Group of Companies. For a detailed list of these companies, visit [md.ca](http://md.ca). All banking and credit products and services available through the Scotiabank Healthcare+ Physician Banking Program are offered by The Bank of Nova Scotia (Scotiabank). Credit and lending products are subject to credit approval by Scotiabank. ®Registered trademark of The Bank of Nova Scotia, used under licence.

\* MD Advisor refers to an MD Management Limited Financial Consultant or Investment Advisor (in Quebec).

Estate and trust services are offered through MD Private Trust Company. Insurance products are distributed by MD Insurance Agency Limited. All MD employees dealing with clients regarding insurance products hold life licences.

# Key Contacts

**FIND**  
a complete directory  
at [tinyurl.com/  
DNS-ContactUs](https://tinyurl.com/DNS-ContactUs)



## Office of the President

### Dr. Heather Johnson

902-481-4933  
1-800-563-3427 ext. 4933  
[president@doctorsns.com](mailto:president@doctorsns.com)

## Chief Executive Officer

### Nancy MacCready-Williams

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[nancy.maccready@doctorsns.com](mailto:nancy.maccready@doctorsns.com)

## Contract Support

### Alana Patterson

Director, physician compensation and  
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Lead negotiator; compensation  
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### Maureen Connolly

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